

CASE STUDY

How **Global Expansion** Helped **Amentum** Hit Global Hiring Goals Fast

**GLOBAL
EXPANSION** × **amentum** ➤

EXECUTIVE SUMMARY

Amentum is a leading contractor to the U.S. federal government and governments of select allied countries. They support multiple critical programs of national significance across defense, security, intelligence, energy, and environment.

Intel selected Amentum to provide hard and soft facility management services in Latin America (Costa Rica, Brazil, and Colombia). After awarding the contract, Intel requested that Amentum hire and onboard numerous local nationals (mostly situated in Costa Rica) within 90 days.

Lacking the infrastructure in these countries required to meet Intel's aggressive timelines, Amentum looked to Global Expansion's comprehensive Employer of Record services for a solution.

Global Expansion (GX) was able to successfully hire and onboard approximately 100 local nationals in less than 7 weeks, enabling Amentum to provide an uninterrupted service for Intel.

CASE STUDY

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**GLOBAL
EXPANSION**

01

INTRODUCTION

Amentum, although born as a standalone entity on February 1, 2020, is a company that can look back on 116 years of storied heritage and roots in iconic American companies.

Notable organizations include:

- ✓ Morrison-Knudsen
- ✓ Westinghouse
- ✓ Lear Siegler
- ✓ DynCorp
- ✓ Pacific Architects & Engineers

In its current form, Amentum is the preeminent global market leader in the government (services) space, with a worldwide workforce of approximately 20,000 people across 48 states and 28 foreign countries.



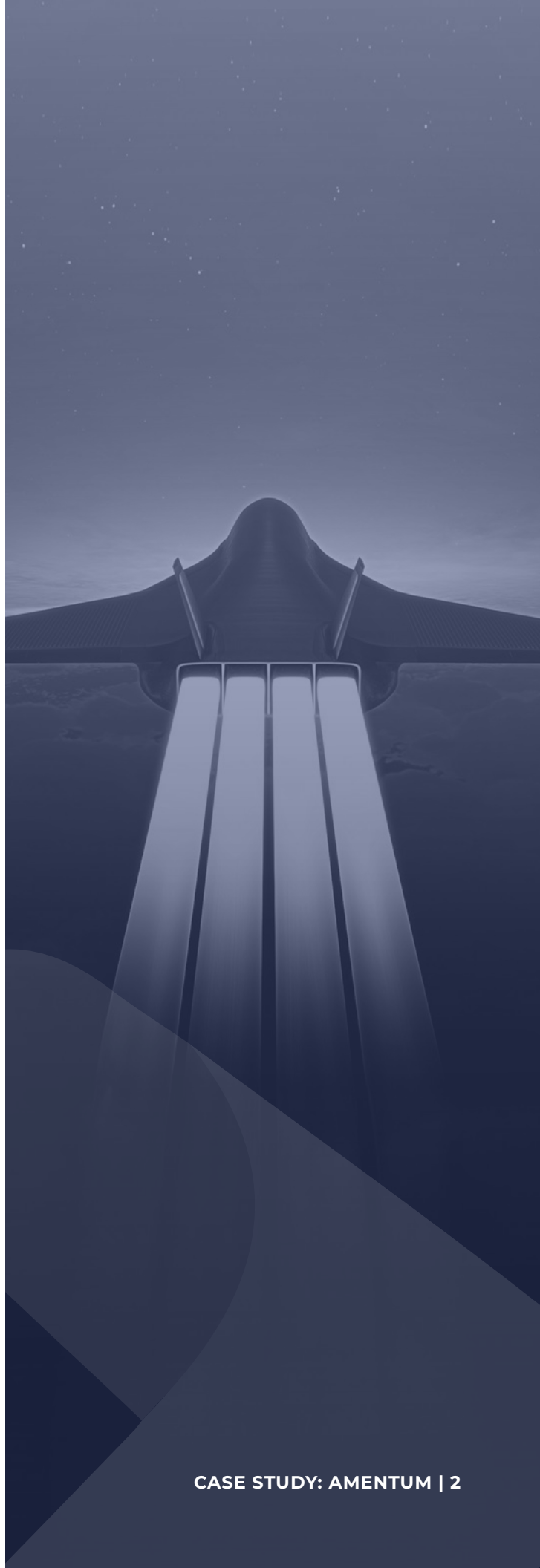
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PROBLEM STATEMENT

As a highly reputable government services supplier, Amentum receives many RFTs. Typically, these projects are challenging, work with tight deadlines, and have stringent requirements.

Before employing GX's PEO and EOR solutions, Amentum was forced to decline multiple attractive opportunities.

Although more than capable, Amentum lacked the necessary legal and corporate infrastructure to meet the strict requirements in certain foreign locations.



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APPROACH & METHODOLOGY

Amentum has been an Equus Software client for several years, relying on global mobility solution AssignmentPro to manage their international workforce

Through that relationship, they were introduced to Global Expansion (a wholly owned subsidiary of Equus Software.)

Implementation

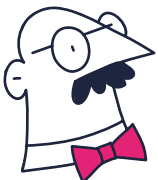


"Since the start of our business relationship with GX, they have been instrumental in the successful expansion of our global services.

This partnership starts at the proposal stage, where GX leverages its vast internal resources to ensure we accurately recognize and plan for all necessary compliance and statutory requirements in the host country.

In addition, GX is always extremely flexible in adapting to and finding solutions for, the many different challenges that the nature of our work presents. This has allowed us to become a more agile company as we expand internationally while saving us significant time and money,"

Trae Miller, Director, Global Mobility, Amentum.



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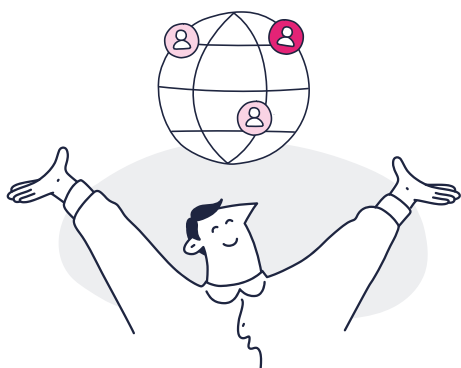
IMPACT

Following the partnership with GX, Amentum was able to put in a winning bid and secure a highly lucrative and prestigious contract.

Being able to accept a challenging project situated in multiple foreign locations was a first for Amentum. Since recognizing that this type of venture is possible both quickly and at scale, they have been continuously pursuing similar opportunities, resulting in excellent growth.

GX has since been a key enabler of successfully entering tenders for foreign locations, providing confidence through a partnership that is 100% reliable no matter the challenge.

As a result, Amentum has internally incorporated GX into its end-to-end global pursuit strategy.



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RESULTS & OUTCOMES



84 employees
onboarded in 30 days



100% payroll delivery



Payroll delivered
in local currency



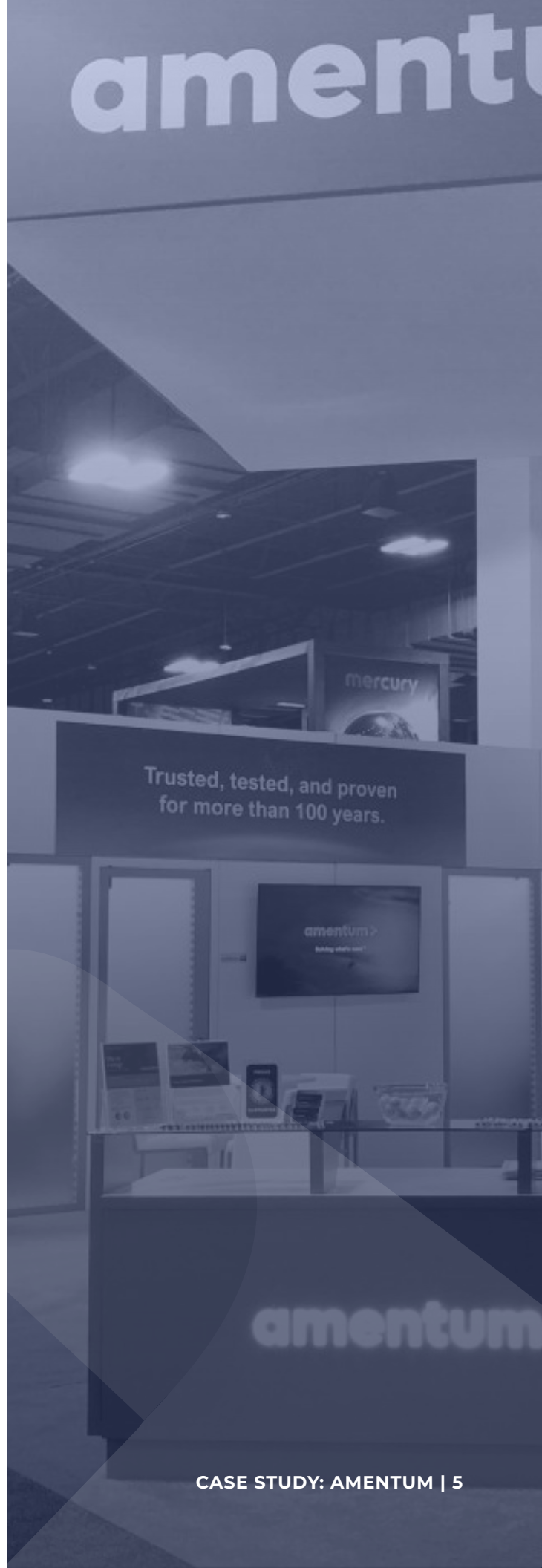
Fully localized HR support



6 days - current onboarding
time for new employees



Filing and payment of social
security and tax payments to
government authorities



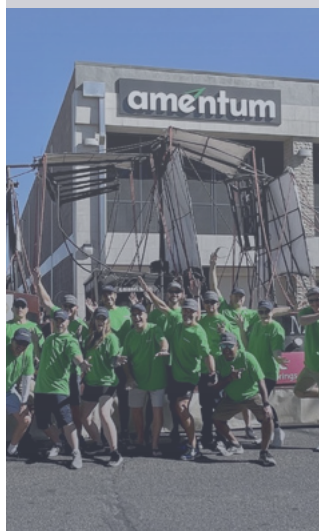
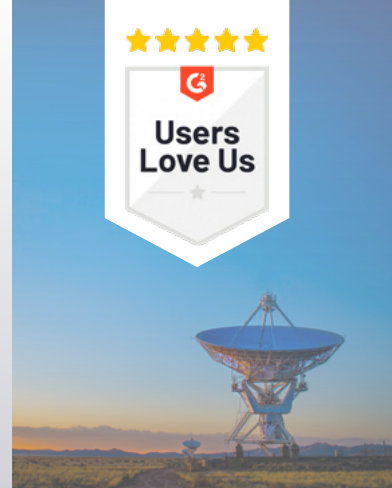
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GX ACCELERATES AMENTUM'S INTERNATIONAL SUCCESS

Amentum, a key contractor for the U.S. federal government and allied nations, faced a significant challenge when Intel required the rapid hiring and onboarding of local staff in Latin America.

Without the necessary infrastructure, Amentum turned to GX for help. GX successfully onboarded nearly 100 local nationals in under seven weeks, allowing Amentum to fulfill Intel's contract.

This partnership enabled Amentum to meet Intel's demands and opened doors for future international opportunities, solidifying GX as a crucial part of Amentum's global strategy.





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